



Superintendent
Mark Vianello

School Board
Cara Reynolds, Chairman
John LeClair, Vice-Chairman
Kim Amontree
Wendy Atkinson
Bob Segur

June 28, 2024

Sole Source 2425-N FluidSecure

Opened: June 27, 2024

The District will recognize FluidSecure as the Sole Source for the products identified on attached Sole Source letter, as a result of no contests being submitted during this Sole Source. This Sole Source was broadcast nationwide to over 309 organizations.

We will continue to recognize this for 1 year, at which time we will again verify this claim and post another Sole Source for those who may wish to challenge.

Effective dates of this Sole Source are from July 1, 2024 – June 30, 2025.

Amy Jane
Purchasing Agent/Buyer
Charlotte County Public Schools



June 18, 2024

RE : Sole Source Justification

To whom it may concern:

In reference to your request for a “Sole Source Justification Statement” for the FluidSecure Fuel Management System, our explanation is as follows:

KATJON dba FluidSecure is the Original Equipment Manufacturer of all system hardware and is the sole source for replacement parts, remote support, and cloud services. In addition, the software is the only software on the market that is compatible with the hardware of the FluidSecure System. FluidSecure’s factory-trained personnel are uniquely qualified to provide support your FluidSecure fuel management system hardware and software. There is no expiration date to this sole source justification.

Please do not hesitate to call me if you should have any questions or require additional information regarding the above at (850) 878-4585 or email ar@fluidsecure.com

Sincerely,

A handwritten signature in black ink, appearing to read 'Eva Chester', is written over a light blue horizontal line.

Eva Chester
Director of Operations