



Superintendent
Mark Vianello

School Board
Cara Reynolds, Chairman
John LeClair, Vice-Chairman
Kim Amontree
Wendy Atkinson
Bob Segur

June 18, 2024

Sole Source 2425-K Labster Group

Opened: June 18, 2024

The District will recognize Labster Group as the Sole Source of the Labster and UbiSim proprietary off-the-shelf Education Laboratory and Nursing simulation Software Services per the attached Sole Source letter, as a result of no contests being submitted during this Sole Source. This Sole Source was broadcast nationwide to over 800 organizations.

We will continue to recognize this for 1 year, at which time we will again verify this claim and post another Sole Source for those who may wish to challenge.

Effective dates of this Sole Source are from July 1, 2024 – June 30, 2025.

Kathy Scott

Kathy Scott, CPPB
Procurement Specialist



Date: March 5, 2024

Re: Development and Distribution of Labster and UbiSim Products and Services Offerings

To Whom it May Concern,

This letter is to inform you that the Labster Group of companies is the sole developer and distributor of the Labster and UbiSim proprietary off-the-shelf education laboratory and nursing simulation software services. Although the Labster Group is the sole developer and distributor of its products and services, Labster may engage with authorized resellers or partners from time-to-time, permitted to sell the Labster Group's products and services to customers on the Labster Group's behalf.

If you have any questions, please reach out to your Labster Sales, Account Management, or Customer Success representative.

A handwritten signature in dark blue ink, appearing to read "John Pothier".

John Pothier
VP, Legal & Compliance
Labster

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