



Superintendent
Mark Vianello

School Board
Cara Reynolds, Chairman
John LeClair, Vice-Chairman
Kim Amontree
Wendy Atkinson
Bob Segur

June 10, 2024

Sole Source 2425-I Roots Education Co.

Opened: June 10, 2024

The District will recognize Roots Education Company as the sole source for the ROOTS Robotic Training System per the attached Sole Source letter, as a result of no contests being submitted during this Sole Source. This Sole Source was broadcast nationwide to over 1,000 organizations.

We will continue to recognize this for 1 year, at which time we will again verify this claim and post another Sole Source for those who may wish to challenge.

Effective dates of this Sole Source are from June 10, 2024 – June 9, 2025.

Mike Pershing

Mike Pershing, NIGP-CPP, CPPO, CPPB
Procurement Manager



Roots Education Co.
3449 Technology Dr. Suite 102
North Venice, FL 34275

This letter is to confirm that the *ROOTS Robotic Training System* is a sole source product designed and assembled and manufactured exclusively by Roots Education Co., LLC. No other company makes a similar product nor offers the services, curriculum, and customized equipment design to integrate to the current requirement of Charlotte County Schools. This unique and complete package must be purchased by institutions from Roots Education Co., LLC at the address listed above.

The ROOTS Training Systems are custom built to Charlotte County specifications and ROOTS is designing the equipment and curriculum to fit the very specific needs of their Aviation Tech program. The system Charlotte County is purchasing is NOT a standard, out-of-the-box, non-customizable, non-expandable robotic system, it is the complete opposite and will fit the education market for years to come.

There is no other unique item(s) with the combination of products, services, and design available at this price that would serve the same purpose or function and there is only one price being offered from ROOTS, which is exclusive to Charlotte County.

If you require any additional information, please do not hesitate to contact me at (941) 275-6004 at any time. Thank you for your interest in our products.

Sincerely,

 5/29/24
Jeffrey M. Kondel

Jeffrey Martin Kondel – Executive Director, Roots Education Co.

