



**Superintendent**  
Mark Vianello

**School Board**  
Cara Reynolds, Chairman  
John LeClair, Vice-Chairman  
Kim Amontree  
Wendy Atkinson  
Bob Segur

May 14, 2024

Sole Source 2425-A

Opened: May 13, 2024

The District will recognize Follett School Solutions, LLC as the Sole Source for Follett technology products, as a result of no contests being submitted during this Sole Source. This Sole Source was broadcast nationwide to over 750 organizations.

We will continue to recognize this for 1 year, at which time we will again verify this claim and post another Sole Source for those who may wish to challenge.

Effective dates of this Sole Source are from July 1, 2024 – June 30, 2025.

*Kathy Scott*

Kathy Scott, CPPB  
Procurement Specialist



**Follett School Solutions, LLC**  
1340 Ridgeview Drive  
McHenry, Illinois 60050  
Phone: 888.511.5114  
Fax: 800.852.5458  
[www.follettlearning.com](http://www.follettlearning.com)

April 25, 2024

Charlotte County Schools  
Attn: Lori Revelas  
1445 Education Way  
Port Charlotte, FL 33948

RE: Sole Source Documentation

Dear Lori,

This letter serves to notify you that Follett School Solutions, LLC ("Follett") is the sole provider of the following Follett technology products and related services:

**Software:**

- Destiny® Library Manager
- Destiny® Textbook Manager
- Destiny® Resource Manager
- Destiny Discover® Engage
- Collections by Destiny™

**Mobile Applications:**

- Destiny® Read
- Destiny Discover®
- Destiny® Back Office
- Destiny® DRM RFID
- Titlewave®

**Digital Content Subscriptions:**

- Alliance Plus®
- Alliance A/V™ MARC Database online subscription\*
- Reading Program Service – Accelerated Reader®
- Reading Program Service – Reading Counts!®
- Reading Program Service – Lexiles®
- Reading Program Service – Fountas & Pinnell
- Standards Subscription Service
- TitlePeek™
- WebPath Express™

**Annual Licensing and Maintenance:**

- Destiny® Library Manager
- Destiny® Textbook Manager
- Destiny® Resource Manager
- Destiny Discover® Engage
- Collections by Destiny™
- Alliance Plus®
- Alliance A/V™ MARC Database Online subscription\*
- Reading Program Service – Accelerated Reader®
- Reading Program Service – Reading Counts!®
- Reading Program Service – Lexiles®
- Reading Program Service – Fountas & Pinnell
- Standards Subscription Service
- TitlePeek™
- WebPath Express™

**Follett Services:**

- Library Manager MARC Enhancement
- Follett Hosted Service
- Destiny Professional Learning
- Destiny Data Conversions
- Destiny Implementation Services
- Reading Program Service Data Service for Reading Counts!
- Reading Program Service Data Service for Lexiles
- Destiny Technical Support Services

**Labels:**

- Accelerated Reader Book Labels (based upon customer data)
- Data Entry Laser-Print Labels (based upon customer data)
- Data Entry Spine Labels (based upon customer data)
- Lexile Book Labels-Spine (based upon customer data)
- Polythermal Labels-Data Entry-B&W-Sheet (based upon customer data)
- Polythermal Labels-Data Entry-Color-Sheet (based upon customer data)
- Reading Counts Book Labels (based upon customer data)

**Hardware:**

- Follett Destiny® EasyScan Corded Scanner Kit
- Follett Corded Scanner 5300
- Follett Cordless Scanner 6300
- Follett Infigo™ Thermal Receipt Printer
- Follett Destiny® VersaScan
- Follett Destiny® QuickScan
- Follett Destiny® PocketScan

**Miscellaneous:**

- MARC Authority Format Guide
- MARC Bibliographic Format Guide

Sincerely,

A handwritten signature in black ink, consisting of several loops and a long horizontal line extending to the right.

Christopher Porter  
CEO – Follett School Solutions, LLC