

**Mark Vianello**  
Superintendent



**School Board**

**Cara Reynolds, Chairman**  
**John LeClair, Vice-Chairman**  
**Kim Amontree**  
**Wendy Atkinson**  
**Robert Segur**

December 18, 2023,

Sole Source 23/24-Y

Opened: December 18, 2023

The District will recognize UpGuard, Inc. as the Sole Source for the UpGuard Software-as-a-Service Platform, as a result of no contests being submitted during this Sole Source. This Sole Source was broadcast nationwide to over 750 organizations.

We will continue to recognize this for 1 year, at which time we will again verify this claim and post another Sole Source for those who may wish to challenge.

Effective dates of this Sole Source are from December 18, 2023 – December 17, 2024.

*Kathy Scott*

Kathy Scott, CPPB  
Procurement Specialist

**ATTN:** Kota Olivera  
Information Security Specialist  
Charlotte County Public Schools

4 December 2023

Dear Kota,

UpGuard, Inc. has developed, and is the sole source of the UpGuard Software-as-a-Service Platform, which includes UpGuard: BreachSight, Vendor Risk and Cyber Research. ("the Services").

UpGuard provides these Services to the School District of Lee County and the School District of Manatee County, and the Services must be purchased from UpGuard as the sole source.

If you have any questions regarding this letter, please contact Jackie Ariston.

Sincerely,

Jackie Ariston  
SVP Global Sales