

Manufacturer	CATALOG NAME AND/OR WEB ADDRESS	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED	Awarded Vendor/Contact	SPECIAL CONDITIONS & EXCEPTIONS
9 to 5 Seating	www.9to5seating.com	58.00%	56.00%	49.00%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Aarco	http://www.aarcoproducts.com/	34.19%	20.00%	5.00%	Hertz Furniture Systems, LLC Donny Mocton donny@hertzfurniture.com 305-833-4606	None
Academia	www.academiafurniture.com	35.00%	30.00%	25.00%	Hertz Furniture Systems, LLC Donny Mocton donny@hertzfurniture.com 305-833-4606	
Agati	www.agati.com	29.80%	28.10%	26.40%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
AiS	www.ais-inc.com	73.80%	69.10%	69.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Alera	http://www.aleradetails.com/	15.63%	6.00%	4.00%	Hertz Furniture Systems, LLC Donny Mocton donny@hertzfurniture.com 305-833-4606	None
Allied Plastics	Allied Plastics	43.50%	37.50%	31.50%	MeTEOR Education Heather Waller Hwaller@meteoreducation.com P: 352-727-2640	Please reference bid number on all orders. Please call for quote if these or additional services are required.
Allseating	http://www.allseating.com/	44.00%	39.00%	34.00%	R George & Assoc Aaron Kemble email:aaron@rgeorge.com 561-441-4922	
Alumni	Alumni	32.00%	26.00%	20.00%	MeTEOR Education Heather Waller Hwaller@meteoreducation.com P: 352-727-2640	Please reference bid number on all orders. Please call for quote if these or additional services are required.
American Seating	www.americanseating.com	61.60%	60.60%	56.80%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	Seating, Tables, Fixed Seating, Fixed Tables, Sports Seating
Amplivox	http://www.ampli.com/	15.00%	15.00%	12.00%	Troxell Communications, Inc. Luke Tevebaugh luke.tevebaugh@trox.com P 689-777-2927	N/A
AmTab	www.amtab.com	36.70%	35.10%	34.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	Covers General Line, Mobile Tables and EZ Risers
Anywhere Cart	www.anywherecart.com	7.00%	5.00%	4.00%	Troxell Communications, Inc. Luke Tevebaugh luke.tevebaugh@trox.com P 689-777-2927	N/A
Arcadia	http://www.arcadiacontract.com/index.php	44.00%	39.00%	24.00%	R George & Assoc Aaron Kemble email:aaron@rgeorge.com 561-441-4922	
Artco Bell Corp.	www.artcobell.com	58.20%	58.20%	53.20%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Artopex	www.artopex.com/en/	48.00%	41.00%	32.00%	R George & Assoc, Inc Aaron Kemble aaron@rgeorge.com 561-441-4922	
Audio Visual Furniture	http://www.video-furn.com/	25.00%	22.00%	18.00%	Troxell Communications, Inc. Luke Tevebaugh luke.tevebaugh@trox.com P 689-777-2927	N/A
Beaufurn	www.beaufurn.com	21.60%	20.10%	18.90%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Berco	http://bercodesigns.com/	57.70%	54.73%	51.90%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5002	Shipping - \$99 fee for orders under \$5,000 list

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Blockhouse	http://www.blockhouse.com/	14.20%	12.20%	11.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Bold Furniture	www.boldfurniture.com	18.90%	16.40%	16.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Borroughs	http://www.borroughs.com/	22.10%	18.90%	9.00%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Borroughs Wilsonstak	http://www.borroughs.com/StorageProducts/WilsonstakLibraryShelving.aspx	45.00%	40.00%	35.00%	R George & Assoc Aaron Kemble email:aaron@rgeorge.com 561-441-4922	
Boss	http://www.bosschair.com/	45.10%	42.10%	40.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Bretford Manufacturing	www.bretford.com	55.30%	55.30%	49.30%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	Covers all lines Basics, EDU and Technology
Brodart	www.brodartfurniture.com	52.00%	45.00%	36.00%	R George & Assoc, Inc Aaron Kemble aaron@rgeorge.com 561-441-4922	
Bush	http://www.bushbusinessfurniture.com/	45.10%	42.10%	38.70%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Carpets for Kids	www.carpetforkids.com	25.20%	23.20%	21.20%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Childcraft	Childcraft	63.33%	61.67%	58.33%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
Clarus Glassboards	www.clarusglassboards.com	22.70%	20.10%	19.80%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Classroom Select	www.classroomselect.com	66.15%	64.62%	61.54%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
Community Furniture	www.communityfurniture.com	59.40%	57.40%	55.20%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Compatico	http://www.compatico.com/	22.10%	18.90%	8.90%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Copernicus	www.copernicused.com	41.76%	39.12%	33.82%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
Corilam Fabricating Company	www.corilam.com	35.00%	35.00%	35.00%	Schoolhouse Products Inc Erik Posusta erik@schoolhouseproducts.com P: 727-452-2651	
Cramer	http://www.cramerinc.com/products/	22.10%	18.90%	12.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Creative Arts Unlimited Inc.	http://creativeartsinc.com/	35.00%	30.00%	20.00%	R George & Assoc, Inc Aaron Kemble aaron@rgeorge.com 561-441-4922	
Custom Educational Furnishings (CEF)	http://www.cefinc.com/welcome	35.00%	30.00%	25.00%	UDT - Terry Chandler terry.chandler@udtonline.com Phone: 407-830-1029 305-882-0436	Please reference CCPS Bid ITB #1516-603DF(R4) - Classroom & Office Furniture Discount Bid on POs Fax:

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Da-Lite	https://www.milestone.com/products/brands/da-lite	37.00%	35.00%	12.00%	Troxell Communications, Inc. Luke Tevebaugh luke.tevebaugh@trox.com P 689-777-2927	N/A
Datum Filing	www.datumstorage.com	44.60%	40.20%	39.60%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Diversified Wood Products-Shain	www.diversifiedwoodcrafts.com	58.59%	56.71%	52.94%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
DWI Enterprises	www.dwienterprises.com	27.00%	25.00%	20.00%	Troxell Communications, Inc. Luke Tevebaugh luke.tevebaugh@trox.com P 689-777-2927	N/A
EKO	www.ekocontract.com	46.80%	43.50%	40.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Electricable Assemblies	http://www.electri-cable.com/	18.90%	18.90%	7.80%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Encore Seating	http://www.encoreseating.com/index.php	44.00%	39.00%	34.00%	R George & Assoc Aaron Kemble email:aaron@rgeorge.com 561-441-4922	
ERG International	www.erginternational.com	55.00%	49.00%	45.80%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5002	
Ergotron	http://www.ergotron.com/en-us/	10.00%	8.00%	5.00%	Troxell Communications, Inc. Luke Tevebaugh luke.tevebaugh@trox.com P 689-777-2927	N/A
Eurotech	http://www.eurotechseating.com	47.42%	26.00%	25.00%	Hertz Furniture Systems, LLC Donny Mocton donny@hertzfurniture.com 305-833-4606	None
Exact Furniture	www.exactfurniture.com	25.00%	20.00%	15.00%	Troxell Communications, Inc. Luke Tevebaugh luke.tevebaugh@trox.com P 689-777-2927	N/A
Facility Concepts Inc	Facility Concepts	30.00%	30.00%	30.00%	Schoolhouse Products Inc Erik Posusta erik@schoolhouseproducts.com P: 727-452-2651	
Falcon Products	https://www.falconproducts.com	45.10%	44.20%	38.90%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Fire King	www.fireking.com	46.80%	44.90%	42.70%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Flash Furniture	www.flashfurniture.com	50.30%	48.80%	45.20%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Fleetwood	www.fleetwoodfurniture.com	38.89%	36.11%	30.56%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
Fomcore	https://fomcore.com/	40.10%	38.10%	29.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Friant	www.friant.com	56.70%	52.40%	48.70%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Furniture Lab	http://www.furniturelab.com/	18.90%	16.80%	12.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	

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Ghent	www.ghent.com	48.24%	45.88%	41.18%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
Global Furniture Co.	Global Furniture	57.00%	54.90%	53.19%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5002	Shipping - \$25 fee for orders under \$2000 list
Gressco	http://gresscoltd.com/	16.20%	14.60%	12.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Hale Manufacturing	www.halemfg.com	45.20%	43.20%	40.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Hann	www.hannmfg.com	42.10%	40.10%	31.30%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Haskell	www.haskelloffice.com	41.76%	39.12%	33.82%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
Haworth 450, Planes and Sit To Stand Tables	https://www.haworth.com/	60.65%	56.20%	53.70%	AOE of Florida, Inc dba BOS Kevin Baker kevin.baker@bos.com 813-917-9040	
Haworth Brazo and LIM task lights, and Haworth Jump Stuff desk accessories	https://www.haworth.com/	41.90%	35.40%	31.60%	AOE of Florida, Inc dba BOS Kevin Baker kevin.baker@bos.com 813-917-9041	
Haworth Candor and Lively Chairs	https://www.haworth.com/	59.15%	54.60%	51.90%	AOE of Florida, Inc dba BOS Kevin Baker kevin.baker@bos.com 813-917-9042	
Haworth Compose and Premise Workstations	https://www.haworth.com/	69.89%	66.50%	64.50%	AOE of Florida, Inc dba BOS Kevin Baker kevin.baker@bos.com 813-917-9043	
Haworth Enclose Walls	https://www.haworth.com/	57.25%	52.50%	49.70%	AOE of Florida, Inc dba BOS Kevin Baker kevin.baker@bos.com 813-917-9044	
Haworth Hello and ToDo Seating	https://www.haworth.com/	55.27%	50.30%	47.40%	AOE of Florida, Inc dba BOS Kevin Baker kevin.baker@bos.com 813-917-9045	
Haworth Improv, System 12 and Look Seating	https://www.haworth.com/	65.25%	61.00%	59.00%	AOE of Florida, Inc dba BOS Kevin Baker kevin.baker@bos.com 813-917-9046	
Haworth Reside Desking and Benching	https://www.haworth.com/	55.27%	50.30%	47.40%	AOE of Florida, Inc dba BOS Kevin Baker kevin.baker@bos.com 813-917-9047	
Haworth UniGroup Too Workstations and Adaptable Components	https://www.haworth.com/	73.54%	70.60%	68.80%	AOE of Florida, Inc dba BOS Kevin Baker kevin.baker@bos.com 813-917-9048	
Haworth Very Chair Family and Zody Task Chairs	https://www.haworth.com/	57.25%	52.50%	49.70%	AOE of Florida, Inc dba BOS Kevin Baker kevin.baker@bos.com 813-917-9049	
Haworth X99 Chairs	https://www.haworth.com/	62.45%	58.20%	55.80%	AOE of Florida, Inc dba BOS Kevin Baker kevin.baker@bos.com 813-917-9050	
Haworth X-Series Files and Storage	https://www.haworth.com/	65.35%	61.50%	59.20%	AOE of Florida, Inc dba BOS Kevin Baker kevin.baker@bos.com 813-917-9051	
High Point Furniture	www.hpfi.com	54.52%	52.45%	48.31%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A

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Hirsh Industries	www.hirshindustries.com	52.10%	50.10%	49.80%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Hon Company	www.hon.com	60.80%	60.80%	60.30%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Howe	www.howe.com/us	46.00%	43.06%	39.75%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5002	
Humanscale	www.humanscale.com	45.10%	43.20%	40.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Hussey Seating	www.husseyseating.com	20.10%	18.90%	16.70%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Iceberg Enterprises	www.icebergenterprises.com	25.20%	23.20%	20.30%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	Non-Fixed Seating
Indiana	www.indianafurniture.com	60.70%	58.39%	55.79%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5002	Shipping - \$75 fee for orders under 750 lbs.
Interior Concepts	www.interiorconcepts.com	35.29%	32.35%	26.47%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
Invincible Office Solutions	www.invinciblefurniture.com	47.50%	45.60%	41.20%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Ironwood Manufacturing	Ironwood Manufacturing	29.00%	23.00%	17.00%	MeTEOR Education Heather Waller Hwaller@meteoreducation.com P: 352-727-2640	Please reference bid number on all orders. Please call for quote if these or additional services are required.
ISE	www.ise-group.com	65.00%	52.36%	49.38%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5002	Shipping - \$150 - \$500 for orders under \$10,000 list
Jonti-Craft	www.jonti-craft.com	10.00%	10.00%	10.00%	Schoolhouse Products Inc Erik Posusta erik@schoolhouseproducts.com P: 727-452-2651	
Joy Carpets	https://www.joycarpets.com/category/rugs/	10.00%	8.00%	5.00%	R George & Assoc Aaron Kemble email:aaron@rgeorge.com 561-441-4922	
JSI Group	www.jsifurniture.com	61.60%	60.20%	58.80%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
KFI	www.kfiseating.com	51.20%	45.60%	42.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
KI	www.ki.com	53.00%	52.00%	50.00%	Krueger International, Inc Zach Dagneau zachary.dagneau@ki.com P 813-853-9772	
KidsFit	http://www.youthfit.com/	12.90%	12.90%	8.90%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Knoll - Calibre and Anchor series	www.knoll.com	74.50%	72.46%	70.73%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5002	Calibre and Anchor product lines only (filing and storage)
Knoll - Extra series	www.knoll.com	65.00%	62.20%	59.84%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5003	Extra product line only (technology management and accessories)

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Knoll - Propeller tables	www.knoll.com	65.00%	61.61%	59.22%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5004	Propeller table series only
Knoll - select seating	www.knoll.com	63.00%	59.43%	56.89%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5005	Spark, Pfister, MultiGeneration, Moment, Remix, and Toboggan seating only
Knoll - select seating	www.knoll.com	66.00%	62.71%	60.37%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5006	Ricchio seating only
Knoll - select seating	www.knoll.com	63.50%	59.97%	57.46%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5007	Florence Knoll, Brno, Saarinen seating and tables only
Knoll - select seating	www.knoll.com	67.50%	64.64%	62.43%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5009	ReGeneration, Essentials Work Chairs seating only
Knoll - select seating	www.knoll.com	68.00%	65.43%	63.27%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5010	Generation seating only
Knoll - select seating	www.knoll.com	71.50%	69.22%	67.30%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5011	Life seating only
Knoll - select seating	www.knoll.com	63.50%	49.64%	46.41%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5012	k-Lounge series seating only
Knoll - Systems Furniture	www.knoll.com	79.00%	76.78%	75.32%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5013	Dividends, Antenna, Autostrada, Currents, Reff, and Tone product lines
Knoll - Template series	www.knoll.com	77.00%	75.16%	73.61%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5014	Template product line only
Kore	https://korestool.com/	29.10%	28.00%	19.00%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Kwalu	www.kwalu.com	43.50%	42.50%	41.00%	Comercial Design Services Michael Banning mbanning@kwalu.com P: 678-883-4116	
Lacasse	www.groupe-lacasse.com	57.40%	56.10%	54.20%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Lazy-Boy Contract	http://www.lzbccontract.com/lzbcf/Home	45.20%	43.50%	39.80%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Learniture	Schooloutfitters	18.00%	15.00%	5.00%	School Outfitters Jason Rapp jason.rapp@schooloutfitters.com P: 800-260-2776 F: 866-619-0261	You must call, email or chat to receive your discounted prices. Orders placed online will not reflect Charlotte County Public Schools' Discounted Pricing. Volume discounts are available - call
Leisurecraft	www.leisurecraftinc.com	12.20%	9.80%	2.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Leland Int-Freshcoast	https://lelandinternational.com/freshcoast/	39.00%	34.00%	29.00%	R George & Assoc Aaron Kemble email:aaron@rgeorge.com 561-441-4922	
Lesro	www.lesro.com	51.30%	49.10%	43.20%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	

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Liat Furniture	www.liatfurniture.com	40.10%	38.70%	32.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Loewenstein-See OFS Brands						
Logiflex	Logiflex	27.00%	21.00%	15.00%	MeTEOR Education Heather Waller Hwaller@meteorededucation.com P: 352-727-2640	Please reference bid number on all orders. Please call for quote if these or additional services are required.
Luxor (H. Wilson)	http://www.luxorfurn.com/	22.00%	25.00%	5.00%	Troxell Communications, Inc. Luke Tevebaugh luke.tevebaugh@trox.com P 689-777-2927	N/A
Maco Manufacturing	https://www.macomfg.com/	38.90%	36.80%	29.20%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Magnuson Group	www.magnusongroup.com	28.60%	26.40%	20.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Marco Group	http://marcogroupinc.com/	29.10%	25.60%	18.20%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Marvel: Non-Pronto Series	Marvel: Non-Pronto Series	37.50%	31.50%	25.50%	MeTEOR Education Heather Waller Hwaller@meteorededucation.com P: 352-727-2640	Please reference bid number on all orders. Please call for quote if these or additional services are required.
Marvel: Pronto Series	Marvel: Pronto Series	52.50%	46.50%	40.50%	MeTEOR Education Heather Waller Hwaller@meteorededucation.com P: 352-727-2640	Please reference bid number on all orders. Please call for quote if these or additional services are required.
Mediatechnologies	www.mediatechnologies.com	49.53%	47.24%	42.65%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
Midwest Folding Products	www.midwestfolding.com	38.30%	38.30%	34.30%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	Cafeteria and Folding tables
Mien Company	Mien Company	45.00%	45.00%	45.00%	Schoolhouse Products Inc Erik Posusta erik@schoolhouseproducts.com P: 727-452-2651	
Mitchell Tables	Mitchell Tables	18.00%	12.00%	6.00%	MeTEOR Education Heather Waller Hwaller@meteorededucation.com P: 352-727-2640	Please reference bid number on all orders. Please call for quote if these or additional services are required.
Mitylite	http://www.mitylite.com/	25.20%	23.10%	20.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Moduform	www.moduform.com	54.70%	52.40%	48.90%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Montel, Inc	www.montel.com	30.00%	20.00%	10.00%	WorkSpace Technology, Inc Timothy Powers tim@workspacetechology.com P: 908-319-2626 F: 908-454-5633	Minimum order \$250.00
Moorco - Balt, Best Rite	www.mooreco.com	43.30%	42.30%	37.30%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	Covers all lines: Office & K-12, Sharewall
MTS Seating	MTS Seating	25.50%	23.50%	21.50%	MeTEOR Education Heather Waller Hwaller@meteorededucation.com P: 352-727-2640	Please reference bid number on all orders. Please call for quote if these or additional services are required.

Manufacturer	CATALOG NAME AND/OR WEB ADDRESS	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED	Awarded Vendor/Contact	SPECIAL CONDITIONS & EXCEPTIONS
National Office Furniture	http://nationalofficefurniture.com	59.90%	59.90%	56.90%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
National Public Seating	www.nationalpublicseating.com	46.20%	45.20%	42.30%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Neocase	www.groupelacasse.com	57.20%	55.80%	50.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Nexel Wire	http://nexelwire.com/	20.20%	17.90%	11.70%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
NorvaNivel	https://norvanivel.com/	35.00%	28.00%	22.00%	Signature Products Inc Emilyann Tobias emily@signatureschoolproducts.com P 407-299-0896	None
Nova Solutions	http://www.novadesk.com/	41.20%	39.80%	28.90%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Office Master	www.officemaster.com	51.90%	50.20%	48.90%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Office Star	www.officestar.net	53.20%	48.70%	46.50%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Offices to Go	Offices To Go	57.64%	55.00%	52.00%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5002	Shipping - \$75 fee for orders under \$2,000 list
OFM	www.ofminc.com	61.18%	59.41%	55.88%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
OFS Brands	www.ofsbrands.com	60.00%	57.65%	55.00%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5002	Shipping - \$100 fee for orders under \$2,000 net
Oklahoma Sound	www.oklahomasound.com	47.59%	45.21%	43.75%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
Opening The Book	https://www.openingthebookus.com	43.00%	38.00%	33.00%	R George & Assoc Aaron Kemble email:aaron@rgeorge.com 561-441-4922	
Palmer Hamilton	Palmer Hamilton	22.50%	16.50%	10.50%	MeTEOR Education Heather Waller Hwaller@meteoreducation.com P: 352-727-2640	Please reference bid number on all orders. Please call for quote if these or additional services are required.
Palmieri	Palmieri	18.50%	12.50%	6.50%	MeTEOR Education Heather Waller Hwaller@meteoreducation.com P: 352-727-2640	Please reference bid number on all orders. Please call for quote if these or additional services are required.
Paragon	www.paragoninc.com	45.64%	43.17%	38.23%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
Peter Pepper Products	http://www.peterpepper.com/	12.10%	10.90%	7.80%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Plymold	www.plymold.com	21.30%	20.70%	12.40%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	

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Recycled Plastic Factory, LLC	http://www.recycledplasticfactory.com/wp-content/uploads//2014-07MSRP-2.pdf	25.00%	10.00%	10.00%	Recycled Plastic Factory, LLC fnajar@recycledplasticfactory.com P 941-473-1618 F 941-473-0131	Many items will necessitate forklift for offloading
Regency	www.regencyof.com	63.00%	61.00%	55.00%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	orders under \$1,500.00 net are charged \$100.00 for transport fee
RFM Preferred Seating	www.rfmseating.com	34.00%	20.80%	1.00%	Virco Sylvia Joyer - Territory Sales Manager sylviajoyer@virco.com P 727-479-5851 F 800-396-8233	Additional Volume Discounts Available
Rightangle	http://www.raproducts.com/	40.10%	39.10%	37.20%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Royal Seating - See Classroom Select						
Russwood Library Furniture	www.russwood.net	38.80%	26.60%	8.20%	Virco Sylvia Joyer - Territory Sales Manager sylviajoyer@virco.com P 727-479-5851 F 800-396-8234	Additional Volume Discounts Available
Safco	www.safcoproducts.com	46.70%	44.20%	39.20%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	Covers all Codes: AB, B & D
Sandusky Lee	www.sanduskycabinets.com	51.20%	50.70%	48.90%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Sauder	www.saudereducation.com	60.25%	57.91%	55.27%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5002	Shipping - UPS ground must be quoted for orders under 200 lbs.
Scholar Craft	www.scholarcraft.com	46.00%	41.00%	36.00%	Schoolhouse Products Inc Erik Posusta erik@schoolhouseproducts.com P: 727-452-2651	
Screenflex	www.screenflex.com	14.44%	10.56%	2.78%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
SICO America, Inc.	SICO America	35.29%	32.35%	26.47%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
Sit On It	www.sitonit.net	64.00%	61.88%	59.50%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5002	Tiered discounting available for larger orders
Smith Systems	www.smithsystems.com	38.00%	36.00%	30.00%	Schoolhouse Products Inc Erik Posusta erik@schoolhouseproducts.com P: 727-452-2651	none
Source	www.sourceinternationaldesign.com	55.00%	51.40%	48.30%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5002	
Sparkeology	http://www.sparkeology.com/	15.80%	14.60%	11.20%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Special T	www.specialt.net	50.20%	49.30%	41.20%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Spectrum Industries	www.spectrumfurniture.com	32.00%	31.00%	15.00%	Troxell Communications, Inc. Luke Tevebaugh luke.tevebaugh@trox.com P 689-777-2927	N/A
Stageright	http://stageright.com/	31.20%	28.90%	18.80%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	

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Table X	www.tablex.com	47.80%	45.20%	35.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Tenjam	www.tenjam.com	31.25%	28.13%	21.88%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
Tennsco	www.tennsco.com	46.70%	42.50%	29.80%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	Lockers & Workbenches Office & Industrial Products
Tesco	www.tesco-ind.com	50.00%	50.00%	50.00%	Schoolhouse Products Inc Erik Posusta erik@schoolhouseproducts.com P: 727-452-2651	
Ultra Play	www.ultra-site.com	14.44%	10.56%	2.78%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
United Chair	www.groupejacasse.com	57.40%	56.10%	54.20%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Universal Seating Company	Food Court Design Group	25.00%	22.00%	15.00%	Universal Seating Company barry@universalseating.com P: (800) 330-7328 F: (904) 306-1352	
USA Capital	USA Capital	24.50%	18.50%	12.50%	MeTEOR Education CSmith@contrax.com P: 800-699-7516 x1323 C: 352-416-1323	Please reference bid number on all orders. Please call for quote if these or additional services are required.
Versteel	www.versteel.com	56.90%	54.30%	45.20%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Via Seating	Via Seating	56.50%	51.55%	48.53%	Beaux Arts Group Anne Adams aadams@beauxartsgroup.com P 813-220-5002	
VIRCO INC.	Virco Furniture & Equipment Catalog www.virco.com	63.50%	58.60%	48.30%	Virco Sylvia Joyer - Territory Sales Manager sylviajoyer@virco.com P 727-479-5851 F 800-396-8232	Additional Volume Discounts Available
Waddell	www.waddellfurniture.com	37.14%	34.29%	33.33%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
Webcoat	www.webcoat.com	22.10%	18.90%	15.30%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Winco	http://www.wincomfg.com/	9.10%	9.10%	9.10%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Wisconsin Bench	www.wibenchmfg.com	48.24%	45.88%	41.18%	School Specialty, Inc Mark Baines mark.baines@schoolspecialty.com P: 352-502-5163	N/A
Wood Designs	www.wooddesigns.com	22.10%	20.70%	19.80%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Wooden Mallet	http://www.woodenmallet.com/	12.10%	12.10%	6.90%	Ernie Morris Enterprises, Inc salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Workrite Ergonomics	http://workriteergo.com/	50.00%	48.00%	45.00%	Workrite Ergonomics Stephani Heirshberg sheirshberg@workriteergo.com P 954-809-1662 F 800-930-8989	

Legend:

Original ITB

R1

R2

R3

R4